## THE BOSTANY LAW FIRM

40 WALL STREET

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NEW JERSEY OFFICE
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NEWARK, NJ 07102

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TEL: 212-530-4400

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August 17, 2007

### UPS AIR

Jeff Cohen, Co-Chairman XOXO 126 5<sup>th</sup> Avenue, 4<sup>th</sup> Floor New York, New York 10011

Re: CHARLOTTE® Trademark Infringement

Dear Mr. Cohen:

We represent GMA Accessories, Inc., the owner of the registered trademark CHARLOTTE® in various classes including handbags. A copy of the current title and status of this registration is attached. It has come to our attention that your company is marketing and selling a handbag named CHARLOTTE without permission from the trademark owner.

We demand that you immediately cease and desist all use of the CHARLOTTE® brand name. Provide me with certification within 7 days of your receipt of this letter that you have stopped purchasing, selling, marketing, advertising, distributing or transferring products bearing the CHARLOTTE® mark. Within 14 days of your receipt of this letter we demand that you provide us:

(1) a list of all items that you have purchased, advertised, and/or sold that in any way incorporate GMA's Charlotte® brand name;

the quantity sold of each; the purchase and sale price; and your remaining inventory.

If you fail to comply we will be forced to enforce the trademark owner's rights in court.

Very truly yours,

Adrienne S. Rans

Enclosure

GMA 34733



#### accessory exchange

August 30, 2007

Case 1:07-cv-03219-LTS-DCF

Ms. Adrienne S. Raps The Bostany Law Firm 40 Wall Street 61st Floor New York, NY 10006

Dear Ms. Raps,

I am in receipt of your letter dated August 17, 2007 regarding your client's registration of the Charlotte trade name for handbags.

Accessory Exchange LLC is the licensee for XOXO handbags. Each season, our company creates dozens of new collection groups. Each collection group contains an assortment of style bodies and colors. In order to internally identify our products; we assign a unique name to each collection group. Although these names are discreetly printed on the back of our product hang tags, they are listed solely for in-house recognition purposes. A copy of a hang tag for the "Connie" collection group is enclosed as an example. ្រែក្រុងសមមុខ ភាព

Retail customers are unaware of our collection group names. Individuals purchase our products because of the fashion forward designs and the XOXO brand name recognition. Given the extent of our branding efforts through XOXO hangtags, signature designs, identifying hardware and other efforts, I cannot imagine that consumers would think that they were purchasing anything other than an XOXO handbag.

The Charlotte collection group was designed for the fall 2004 selling season. The entire inventory was purchased in 2004 and most of the product was distributed during that year as well. We completed the final closeout sales of that group in 2006. We have no Charlotte inventory at the present time, and we will not be purchasing additional products under that collection group name.

Our company was not seeking to associate our products with your client's Charlotte trademark products. In fact, our mission is to expand the XOXO brand. I trust this satisfies your inquiry.

whit. Robert Frankel

VP - Operations

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1 EAST JORD STREET. NEW YORK, NY 10010 . (TEL) 212-089-3500 . (FAX) 212-086-2096 . www.aeny.com

GMA 34734



STYLE NO COLOR 58473 FUCHSIA/8LACK

Suggested Retail \$34.00

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NEW YORK, NEW YORK 10005-1304

TEL: 212-530-4400

September 11, 2007

# VIA UPS

Robert Frankel VP - Operations Accessory Exchange 1 East 33<sup>rd</sup> Street New York, NY 10016

Re: CHARLOTTE®

Dear Mr. Frankel:

It is our understanding from your letter dated August 30, 2007 that Accessory Exchange has ceased all use of the CHARLOTTE® mark.

Please acknowledge that Accessory Exchange will not make use of the CHARLOTTE® mark on any future goods or advertising of any kind by signing and dating below and sending this pledge back to me at your earliest convenience.

Dated: \_ 91

Andrew T. Sweeney

Robert Frankel

VP - Operations

Accessory Exchange

1 East 33<sup>rd</sup> Street

New York, NY 10016

GMA 34736